



ZIMBABWE ELECTRICITY TRANSMISSION & DISTRIBUTION COMPANY

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OUR REF:..... FN/ec

YOUR REF

WHEN CALLING WITH REFERENCE
TO THIS LETTER PLEASE ASK FOR

..... F. Nyamakambo.....

21 October 2022

To All Bidders

Dear Sir/Madam

CLARIFICATION NO. 1 TO TENDER NO. ZETDC/INTER/14/2022 FOR THE SUPPLY AND DELIVERY OF HOME SOLAR SYSTEMS COMPLETE WITH A VENDING SYSTEM

The above subject matter refers.

Kindly find attached **Clarification No. 1** in response to queries raised by participating bidders for Tender No. ZETDC/INTER/14/2022 for the Supply and Delivery of Home Solar Systems Complete with a Vending System.

Yours faithfully

F. NYAMAKAMBO
SUPPLY CHAIN MANAGER

21 OCT 2022

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 25 S. Machel Avenue, Harare
 Tel: 0242 750262
 procurement@zetdc.co.zw



TENDER NO. ZETDC/INTER/14/2022 FOR THE SUPPLY AND DELIVERY OF HOME SOLAR SYSTEMS COMPLETE WITH A VENDING SYSTEM
 CLARIFICATION NO. 1

Item	Description/Query from Bidder	ZETDC Response
1.	Warranty period mentioned as at least one year warranty but however for each component has a different warrantee period included on the GTPs like solar panel minimum 10 years, charge controller 5 years, led lamp 5 years, battery 5 years, control box 5 years? So which one is final for whole solar system or should we stick to the individual warranties.	Complete for each component.
2.	It should be seamlessly interfaced with ZESA's legacy IT systems, such as SAP, ICS and IPMP. Can ZETDC provide API for integrating to PayGo platform?	Yes ZESA will provide the required APIs.
3.	Whether you need collect back payment via mobile money? If yes, which mobile money you will use? What PayGo platform is recommended for this project?	All payment methods are required to provide convenience. The Bidder is supposed to come up with their own Pay system.
4.	Should ZETDC have access to the source code? What is the purpose of accessing source code? Since our engineer will help you to integrate your IT system to our platform.	Source code is required for: i) Tracing transactions ii) Should our business needs change, we should be able to do minor modifications to the system.
5.	For solar mounting, are they roof or ground mountings? And can you provide more details.	The project has both roof and ground mountings. However you are not expected to provide quotations for mounting at this stage.
6.	The battery standard request IEC: 61427:2009, this standard mainly for lead-acid and nickel-cadmium battery. Is the use LiFePO4 battery of which the standard is IEC62133 acceptable.	IEC 61427 is a standard for all photovoltaic batteries. Project requires lithium batteries only. The standard lithium batteries, IEC62133 is acceptable.
7.	The (2.1*5.5mm) DC input connector's power rating for the 100W 300W systems is not suitable, can an aviation plug be used instead.	The aviation plug is acceptable
8.	Is aluminium alloy acceptable for the SHS controller?	ZESA is not prescriptive

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<p>9.</p>	<p>We are a Zimbabwean company that meets your requirements of this bid. Is it possible to make it a joint bid with the international manufacturers and service provider? If yes, how are you going to effect payment for local companies partnering with foreign companies as all supplies are being imported and need to be paid in foreign currency? We need USD payments to cover USD costs.</p>	<p>Payment terms on clause 13, page 4 of the Standard Bidding Document (SBD) are stated as ".....within days after delivery and must be clearly stated for both local and foreign bidders. Payment will be in Zimbabwean dollars (Zw\$) at prevailing Reserve Bank of Zimbabwe Interbank Rate on the date of payment for local bidders. Foreign bidders will be paid in United States dollars (USD) within days after delivery".</p> <p>Kindly note that where a Zimbabwean company is the Bidder and is importing goods, the foreign component will be revealed by the successful Bidder at contract stage) can be paid through a Letter of Credit (LC) or Telegraphic Transfer (TT) direct to the foreign Original Equipment Manufacturer (OEM) with payment being released within 30 days after delivery and provision of Goods Received Note (GRN) by ZETDC, whilst the remaining local component will be paid to the local company (Bidder) within 30 days after delivery and GRN through RTGS in Zimbabwe at prevailing RBZ interbank rate on the date of payment and local VAT included.</p> <p>Where a Bidder is foreign, payment will be made as indicated under clause 13, page 4 of the SBD through a Letter of Credit (LC) or Telegraphic Transfer (TT) within days after delivery and provision of Goods Received Note (GRN) by ZETDC.</p>
<p>10.</p>	<p>Would you be able to do a Letter of Credit (LOC) to assure our foreign partners of payment once delivery is done?</p>	<p>Kindly refer to ZETDC response under item 9 above.</p>

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<p>11. This is a large and unique order that requires at least 3 manufacturers and service providers. Once the tender is awarded we need to take into consideration production and shipping time to manufacture these items. The order has to be shipped rather than air freighted especially because the big batteries are not allowed as air cargo. We will negotiate with our suppliers to prioritize the order, but would there be room to negotiate the lead time?</p>	<p>The response to delivery period cannot be stated in the document with the intention to increase it at contract stage. Otherwise, negotiations after tender award can be done to improve on the requested delivery period i.e. (6) weeks or better. We also note that you did not indicate the suggested lead time.</p> <p>However, the contents of your query have been noted hence, the delivery period on clause 14, page 4 of the SOW is hereby changed to read as follows:</p> <p>Delivery period is twelve (12) weeks or better after receipt of order and must be clearly stated.</p>
<p>12. With regards to PAY AS YOU GO SYSTEM 7.2.3f – ZETDC shall have access to the source code. This is proprietary information and presently all our partners are not willing to share this information, however they are open to integration upon ZETDC API being provided.</p>	<p>ZETDC requires access to the source code, hence it is mandatory. Failure to provide access to the source code will lead to disqualification. The source code cannot be proprietary when ZETDC has purchased the system.</p>
<p>13. Clause 5, page 4 of the SBD: "Proof of Registration with the Procurement Regulatory Authority of Zimbabwe in the Electrical Products: Cables and Materials, Power Back-Up Equipment, Transformers, Standby Generators, Consumables & Accessories category (GE001)",</p>	<p>Kindly note that apart from GE001 "Electrical Products: Cables and Materials, Power Back-Up Equipment, Transformers, Standby Generators, Consumables & Accessories" category, the other relevant categories required for this tender is GS004 "Solar Panels and Accessories" category.</p> <p>Bidders must ensure that they provide Proof of Registration with the Procurement Regulatory Authority of Zimbabwe (PRAZ) in <u>any</u> of the above stated categories.</p>