



ZIMBABWE ELECTRICITY TRANSMISSION & DISTRIBUTION COMPANY

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OUR REF:..... FN/ec

YOUR REF

WHEN CALLING WITH REFERENCE
TO THIS LETTER PLEASE ASK FOR

..... F. Nyamakambo.....

14 October 2022

To All Bidders

Dear Sir/Madam

CLARIFICATION NO. 1 AND ADDENDUM NO. 1 TO TENDER NO. ZETDC/INTER/12/2022 FOR THE DESIGN, MANUFACTURE, SUPPLY AND DELIVERY OF SINGLE PHASE (230V, 100A, CLASS 1) AND THREE PHASE (230/400V, 120A, CLASS 1) DIRECT CONNECTED PREPAYMENT METERS

The above subject matter refers.

Kindly find attached **Clarification No. 1** in response to queries raised by participating bidders for Tender No. ZETDC/INTER/12/2022 for the Design, Manufacture, Supply and Delivery of Single Phase (230V, 100A, Class 1) and Three Phase (230/400V, 120A, Class 1) Direct Connected Prepayment Meters.

Also attached is **Addendum No. 1** to Tender No. ZETDC/INTER/12/2022 for the Design, Manufacture, Supply and Delivery of Single Phase (230V, 100A, Class 1) and Three Phase (230/400V, 120A, Class 1) Direct Connected Prepayment Meters.

Yours faithfully

F. NYAMAKAMBO
SUPPLY CHAIN MANAGER

TENDER NO. ZETDC/INTER/12/2022 FOR THE DESIGN, MANUFACTURE, SUPPLY AND DELIVERY OF SINGLE PHASE (230V, 100A, CLASS 1) AND THREE PHASE (230/400V, 120A, CLASS 1) DIRECT CONNECTED PREPAYMENT METERS

CLARIFICATION NO. 1

Item	Description/Query from Bidder	ZETDC Response
1.	With reference to tender number ZETDC/INTER/12/2022, the Design, Manufacture, Supply and Delivery of Single Phase (230V,100A, Class 1) and Three Phase (230/400V, 120A Class 1) Direct Connected Prepayment Meters, we are seeking for clarity on the 6 Prequalified Meter Manufacturers, are they participating in the tender as well, since 5 of the Prequalified Meter Manufacturers did not respond to our RFQ's and one Prequalified Meter Manufacturer stated that they already had the tender document and cannot pursue the bidding process with us.	ZETDC does not know the bidders who are likely to participate in the tender, whether they are Original Equipment Manufacturers (herein after referred to as "OEM") or Distributors. This is an open tender.
2.	We are kindly requesting your good office for an extension of the closing date for the above captioned tender by a further week to compile a comprehensive bid, best suited to your requirements.	Tender Closing date extended from 18 October 2022 to 29 November 2022 to allow prospective bidders to consider the clarifications made by ZETDC which are uploaded on the 14 th October 2022. See closing date extension letter on ZETDC website.
3.	<p>With reference to the above heading tender, we request you to kindly clarify below points:</p> <p>(i) Payment term mentioned as within 30 days, please clarify whether payment will be through LC.</p> <p>(ii) If we can offer RF communication between meter and CIU instead of PLC comms.</p> <p>(iii) If proposed meter can be without Bluetooth capability.</p>	<p>(i) Yes, payment can be made through a Letter of Credit (LC) or other forms of payment such as Telegraphic Transfer (TT) payable within 30 days from receipt and acceptance of goods in ZETDC stores.</p> <p>(ii) RF + Bluetooth communication with meter is acceptable. We expect backward compatibility between the new RF CIU and meters supplied to ZETDC in the past.</p> <p>(iii) The offered meter must have Bluetooth capability.</p>

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	<p>(iv) If single phase DIN rail meter can be offered with top-in, bottom-out wiring terminal connection.</p> <p>(v) Whether low credit warning alarm requirement is for CIU.</p>	<p>(iv) Not acceptable, both in and out wiring shall be at the bottom.</p> <p>(v) Yes, low credit warning shall also be available on the CIU.</p>
4.	<p>Please note that the tender is limited to pre-qualified manufacturers which have been supplying in the ZCSMS. According to the ZESA rules these manufacturers have to sell to all registered agents. This was done to allow a level playing field in terms of pricing and access.</p> <p>Now we have a tender and manufacturers will have to authorize their preferred bidders. This will limit other suppliers and will likely prejudice ZETDC millions through pricing collusion.</p> <p>We also note that there were changes made to the specifications of the original meters which were supplied to ZETDC previously meaning that it is a new product that will be manufactured. For instance the addition of blue tooth amongst other changes. What will then be the wisdom behind limiting manufacturers who can develop this new product.</p> <p>It is our view that the tender rules need to be adjusted to allow fair competition. If the tender is to be limited to the six suppliers they should be made to quote anyone who approaches them as per ZERA guidelines in the ZCSMS which allows for fair competition.</p>	<p>ZETDC incorporated the requirements of S.I. 85 of 2018 and guidelines by ZERA which states that only meters from prequalified OEMS can be procured for the Zimbabwean market.</p> <p>Bidders are encouraged to approach <u>any</u> OEM who is prequalified by ZERA for the quotations. ZETDC <u>does not</u> have the power to direct OEMs on how they market, quote and distribute their products.</p>
5.	<p>We write to you regarding the technical requirements of tender number ZETDC/INTER/12/2022 we saw that there is a list of recommended meters are they PRAZ approved, and if we have a compliant meter that meets the recommended specifications does it mean we are not able to participate.</p>	<p>The OEMs who manufacture the prepayment meters are prequalified and authorized by ZERA in terms of S.I. 85 of 2018.</p> <p>Yes, bidders can quote a compliant meter provided that the OEM is prequalified by ZERA in terms of S.I. 85 of 2018.</p>


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<p>6. We refer to the above document. We noticed that some information under the special condition of the contract on page no. 49-50 is missing as shown below:</p> <p>GCC 18.1 'Liquidated damages' the rates are not stated. GCC 19.1 – period of time missing GCC 20.1 – period of time missing GCC 22.2 – 'contract price' – list missing GCC 22.3 – payment schedule – terms of payment missing GCC 23.1 – 'price adjustment' – data missing GCC 24.2 – 'payment procedure' – list of documents required missing GCC 28.1 – 'insurances to be taken by contractor' – information missing GCC 30.1 – 'contract administration fee' – what is the applicable fee? GCC 35.1 – 'performance security' – is this required and how much is it?</p> <p>May I kindly request you to please send us the revised Special condition of the contract with all the details filled in. We have attached page no. 49-50 (Special condition of contract) of the tender document for your reference.</p>	<p>Part 3 of the contract is provided not for completion at this stage but to enable Bidders to note terms they will enter into if their Bid is successful. Refer to page 6 of the Standard Bidding Document which states that "You are advised to carefully read the complete Bidding Document, as well as the Special Conditions of Contract in Part 3: Contract, which are available on the Authority's website, before preparing your Bid. Part 3: Contract is provided not for completion at this stage but to enable Bidders to note the Contract terms they will enter into if their Bid is successful."</p>
<p>7. PRAZ have not identified which category this tender falls under, we are registered for two categories with PRAZ, which is listed below. Could you kindly please advise if we need to register for any other category to submit our bid.</p> <ol style="list-style-type: none"> 1. GE001 Electrical Products: Cables and Materials, Power Back-Up Equipment, Transformers, Standby Generators, Consumables & Accessories. 2. SS002 Software Development and Computer Applications, Computer Security Systems Installation and Consultants Services. 	<p>The Standard Bidding Document on page 4 of 50 requested bidders to submit "Proof of Registration with the Procurement Regulatory Authority of Zimbabwe in the relevant category".</p> <p>The relevant category required is GP 007 "Pre-paid Meters (electricity, water etc.)".</p> <p>Bidders must ensure that they are registered with PRAZ in the relevant category as stated above, failure of which will lead to disqualification.</p>


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8.	<p>Requirement for sample in line clause 17 of technical specification:</p> <p>a) Can one sample be used by multiple bidders offering a meter from one OEM given that it is expensive to manufacture these samples?</p>	<p>Samples are no longer required for this tender since the OEMs are prequalified by ZERA. In order to ensure quality, ZETDC will conduct Factory Acceptance Test (FAT) for all winning bidders. See Addendum No. 1 to the SBD.</p>
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